



General Manager Commercial

Hays • Brisbane CBD QLD



Base pay

\$250,000 - \$250,000



Work type

Permanent



Contract type

Not provided

Skills

MICROSOFT WORD

Full job description

This high tech OEM has a wide range of defence and security solutions to Governments and Institutions, that includes every possible intervention scenario: aerial naval and maritime, space and cyberspace. Supported by its Global Parent reach its a fast growing Prime business in the APAC region

Your new role

The main task of this role is to define the strategic S&M plan and maintain it as well as be the "forward observer" for the Local Operating Divisions, collecting intelligence information, identifying future operational needs ("blue sky" phase) and acquisition plans in the medium to long term, budget, competitor situation and strengthening the "customer intimacy" for the entire perimeter, and representing and supporting the business in country. This will include building relationships with CASG and other country defence attaché's.

What you'll need to succeed

Minimum of a Bachelor qualification; must be able to apply for Australian security clearance or hold one; solid sales growth experience across defence domains and CASG; and has worked in an agile environment aligned to a global PRIME parent company. Canberra location with commuting option.

What you need to do now

If you're interested in this role, click 'apply now' to forward an up-to-date copy of your CV as a word document. For a further confidential discussion please email sydney.executive@hays.com.au and a consultant will respond to you.

Job details



Date posted

13 Apr 2022



Expiring date

13 Apr 2023



Category

Executive Management & Consulting



Occupation

COO, GM & MD



Base pay

\$250,000 - \$250,000



Work type

Permanent



Job mode

Standard business hours



Work Authorisation

Australian citizen / Permanent resident

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